

Sandia Heights Homeowners Association

Profit and Loss

January - September, 2025

| | JAN 2025 | FEB 2025 | MAR 2025 | APR 2025 | MAY 2025 | JUN 2025 | JUL 2025 | AUG 2025 | SEP 2025 | TOTAL |
|---------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------|
| Income | | | | | | | | | | |
| ACC Review Fee Income | | | 75.00 | | 50.00 | 250.00 | | | | \$375.00 |
| GRIT Advertising | | | | 360.83 | | | 236.60 | | | \$597.43 |
| Membership Dues | 26,973.04 | 27,650.30 | 28,239.04 | 28,266.84 | 27,472.73 | 27,721.47 | 28,573.49 | 27,433.53 | 28,553.94 | \$250,884.38 |
| Tram Pass Tickets Sold | 1,179.67 | 1,187.00 | 1,504.91 | 1,534.40 | 2,064.39 | 1,959.14 | 2,485.76 | 2,550.92 | 1,521.08 | \$15,987.27 |
| Total Income | \$28,152.71 | \$28,837.30 | \$29,818.95 | \$30,162.07 | \$29,587.12 | \$29,930.61 | \$31,295.85 | \$29,984.45 | \$30,075.02 | \$267,844.08 |
| GROSS PROFIT | \$28,152.71 | \$28,837.30 | \$29,818.95 | \$30,162.07 | \$29,587.12 | \$29,930.61 | \$31,295.85 | \$29,984.45 | \$30,075.02 | \$267,844.08 |
| Expenses | | | | | | | | | | |
| Committee Expenses | | | | | | | | | | \$0.00 |
| C S & Membership | | | | | | | | | | \$0.00 |
| Meeting Expenses | | | | | 50.00 | | | | | \$50.00 |
| Membership Activities | | 59.94 | 372.41 | 1,181.63 | -742.81 | | 3,715.89 | -909.47 | 591.06 | \$4,268.65 |
| Membership Benefits | | | | | | | | | | \$0.00 |
| Tram Pass | | 23,467.34 | | | | | | | | \$23,467.34 |
| Total Membership Benefits | | 23,467.34 | | | | | | | | \$23,467.34 |
| Total C S & Membership | | 23,527.28 | 372.41 | 1,181.63 | -692.81 | | 3,715.89 | -909.47 | 591.06 | \$27,785.99 |
| Comm & Publications | | | | | | | | | | \$0.00 |
| Directory | | | | | | | | | | \$0.00 |
| Directory Bulk Postage | | | | | | 2,640.59 | | | 947.10 | \$3,587.69 |
| Printing | | | | | | 8,276.36 | | | | \$8,276.36 |
| Total Directory | | | | | | 10,916.95 | | | 947.10 | \$11,864.05 |
| GRIT | | | | | | | | | | \$0.00 |
| GRIT Bulk Postage | 313.36 | 311.71 | 310.72 | 311.38 | 311.38 | 310.72 | 310.72 | | 683.15 | \$2,863.14 |
| Mail Service | 114.31 | 113.71 | 113.29 | 113.51 | 113.51 | 113.27 | 113.27 | | 227.28 | \$1,022.15 |
| Printing | 734.79 | 731.05 | 790.50 | 792.12 | 792.12 | 790.50 | 1,050.76 | | 1,585.87 | \$7,267.71 |
| Total GRIT | 1,162.46 | 1,156.47 | 1,214.51 | 1,217.01 | 1,217.01 | 1,214.49 | 1,474.75 | | 2,496.30 | \$11,153.00 |
| Total Comm & Publications | 1,162.46 | 1,156.47 | 1,214.51 | 1,217.01 | 1,217.01 | 12,131.44 | 1,474.75 | | 3,443.40 | \$23,017.05 |
| Environment & Safety | | | | | | | | | | \$0.00 |
| E&S Operating expenses | | | 49.92 | 49.36 | | | | | | \$99.28 |
| Wildfire Prevention | | | 100.00 | 489.80 | | | | | | \$589.80 |
| Total Environment & Safety | | | 149.92 | 539.16 | | | | | | \$689.08 |

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|-----------------------------------|------------------|------------------|-----------------|-----------------|-----------------|-------------------|-----------------|------------------|-----------------|--------------------|
| Executive Committee | | | | | | | | | | \$0.00 |
| Annual Meeting Expenses | | | | | 50.00 | | | | | \$50.00 |
| EC Legal | | | | | | | | | | \$0.00 |
| ACC Legal | | | | | | 1,170.41 | | | | \$1,170.41 |
| EC Legal - Other | | 9,620.43 | | 2,650.99 | | | | 2,392.18 | | \$14,663.60 |
| EC Legal Action | 17,671.77 | 1,790.20 | 2,369.01 | | | -11,345.42 | | | | \$10,485.56 |
| Total EC Legal | 17,671.77 | 11,410.63 | 2,369.01 | 2,650.99 | | -10,175.01 | | 2,392.18 | | \$26,319.57 |
| EC-Board Other Expenses | 63.90 | 20.00 | 100.00 | | 94.71 | | | | | \$278.61 |
| Total Executive Committee | 17,735.67 | 11,430.63 | 2,469.01 | 2,650.99 | 144.71 | -10,175.01 | | 2,392.18 | | \$26,648.18 |
| IT Committee | | | | | | | | | | \$0.00 |
| Computer Hardware | 575.81 | | | | | | | | | \$575.81 |
| Computer Software & Subscriptions | 40.97 | 25.47 | 25.47 | 25.47 | 1,632.47 | 40.97 | 25.47 | | 201.74 | \$2,018.03 |
| Computer Upgrades & Maintenance | 105.13 | 15.50 | 15.50 | 15.50 | | 1,135.36 | 15.50 | 42.87 | 43.55 | \$1,388.91 |
| Webmaster | 67.86 | | 299.91 | | 192.09 | 133.84 | 1,395.79 | 964.36 | 653.99 | \$3,707.84 |
| Website Hosting & Domain | 19.95 | | | | | | | | | \$19.95 |
| Website/Database | | 396.49 | | 90.55 | | | | | 6.37 | \$493.41 |
| Total IT Committee | 809.72 | 437.46 | 340.88 | 131.52 | 1,824.56 | 1,310.17 | 1,436.76 | 1,007.23 | 905.65 | \$8,203.95 |
| Total Committee Expenses | 19,707.85 | 36,551.84 | 4,546.73 | 5,720.31 | 2,493.47 | 3,266.60 | 6,627.40 | 2,489.94 | 4,940.11 | \$86,344.25 |
| Operating Expense | | | | | | | | | | \$0.00 |
| Accounting & Tax Preparation | | 605.39 | | 1,964.16 | | | | | | \$2,569.55 |
| Annual Mtg. Expense | | 590.00 | 41.46 | | | | | | | \$631.46 |
| Bank - Other fees | | | 5.00 | 7.95 | | | | | | \$12.95 |
| Comcast | 282.94 | 306.06 | 184.49 | 229.43 | 197.42 | 206.40 | 206.40 | 206.40 | 206.40 | \$2,025.94 |
| Copier Lease | 210.90 | | 592.94 | 229.67 | 308.45 | 241.47 | 246.81 | | 283.66 | \$2,113.90 |
| Electricity & Gas | 208.00 | 243.59 | 193.64 | 176.31 | 156.61 | 152.03 | 209.42 | 236.20 | 232.17 | \$1,807.97 |
| Gross receipts/sales tax | 43.92 | | | | 10.98 | | | | | \$54.90 |
| HVAC Maintenance | | 113.01 | | | | 113.01 | | 113.01 | | \$339.03 |
| Insurance Expense | | | | | | | | | | \$0.00 |
| Insurance Employee Thefts | | | | | | 257.00 | | | | \$257.00 |
| Insurance General Liability | | | | | | | | 12,944.00 | | \$12,944.00 |
| Total Insurance Expense | | | | | | 257.00 | | 12,944.00 | | \$13,201.00 |
| Licenses/Permits/Corp. Report | | | | | | | 35.00 | | 30.00 | \$65.00 |
| Notary | 304.50 | | | | | | | | | \$304.50 |
| Office Expense | | | | 239.47 | 26.80 | | 190.41 | | 17.17 | \$473.85 |
| Office Lease | 1,964.13 | 1,964.13 | 3,393.39 | | 8,032.53 | 2,677.51 | 2,677.51 | 2,677.51 | 2,677.51 | \$26,064.22 |
| Office Security/Upgrades | | | | 417.86 | | 349.78 | | | | \$767.64 |
| Office Supplies | 454.86 | 182.41 | 145.11 | 171.64 | 255.03 | 52.69 | 454.51 | 302.53 | 98.56 | \$2,117.34 |

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|----------------------------------|---------------------|----------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------|
| Payroll Expenses | | | | | | | | | | \$0.00 |
| Employer Payroll Tax Expense | 779.97 | 668.54 | 910.39 | 570.95 | 1,981.98 | 554.88 | 951.93 | 596.68 | 645.61 | \$7,660.93 |
| Insurance Staff Premium | 266.52 | 266.52 | 266.52 | 386.13 | 297.95 | 417.56 | 297.95 | 297.95 | 417.56 | \$2,914.66 |
| Office Staff Salary | | | | | | | | | | \$0.00 |
| Office Staff Salaries | 8,990.25 | 8,092.50 | 11,110.00 | 7,047.00 | 5,588.59 | 6,953.25 | 11,838.73 | 7,642.50 | 8,278.50 | \$75,541.32 |
| Total Office Staff Salary | 8,990.25 | 8,092.50 | 11,110.00 | 7,047.00 | 5,588.59 | 6,953.25 | 11,838.73 | 7,642.50 | 8,278.50 | \$75,541.32 |
| Total Payroll Expenses | 10,036.74 | 9,027.56 | 12,286.91 | 8,004.08 | 7,868.52 | 7,925.69 | 13,088.61 | 8,537.13 | 9,341.67 | \$86,116.91 |
| Payroll Processing Fee | 358.29 | 199.32 | 113.22 | 113.22 | 60.27 | 439.68 | 211.02 | 151.33 | 151.33 | \$1,797.68 |
| Postage Expense | 494.53 | | | 360.05 | | | | | 301.97 | \$1,156.55 |
| Sandia Heights Services | 2,184.67 | 2,184.67 | 2,184.67 | 2,200.12 | 2,184.67 | 2,250.22 | 2,250.22 | 2,250.22 | 2,250.22 | \$19,939.68 |
| Telephone | 75.27 | 60.04 | 70.83 | 70.83 | 70.83 | 71.05 | 72.75 | 72.75 | 72.75 | \$637.10 |
| Total Operating Expense | 16,618.75 | 15,476.18 | 19,211.66 | 14,184.79 | 19,172.11 | 14,736.53 | 19,642.66 | 27,491.08 | 15,663.41 | \$162,197.17 |
| Total Expenses | \$36,326.60 | \$52,028.02 | \$23,758.39 | \$19,905.10 | \$21,665.58 | \$18,003.13 | \$26,270.06 | \$29,981.02 | \$20,603.52 | \$248,541.42 |
| NET OPERATING INCOME | \$ -8,173.89 | \$ -23,190.72 | \$6,060.56 | \$10,256.97 | \$7,921.54 | \$11,927.48 | \$5,025.79 | \$3.43 | \$9,471.50 | \$19,302.66 |
| Other Income | | | | | | | | | | |
| Interest Income | 524.47 | 3.26 | 3.61 | 1,291.05 | 437.34 | 3.50 | 837.05 | 3.62 | | \$3,103.90 |
| Total Other Income | \$524.47 | \$3.26 | \$3.61 | \$1,291.05 | \$437.34 | \$3.50 | \$837.05 | \$3.62 | \$0.00 | \$3,103.90 |
| Other Expenses | | | | | | | | | | |
| Income Tax | | | | | | | | | -65.72 | \$ -65.72 |
| NM State Corp Tax | | | | 50.00 | | | | | | \$50.00 |
| Total Income Tax | | | | 50.00 | | | | | -65.72 | \$ -15.72 |
| Total Other Expenses | \$0.00 | \$0.00 | \$0.00 | \$50.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$ -65.72 | \$ -15.72 |
| NET OTHER INCOME | \$524.47 | \$3.26 | \$3.61 | \$1,241.05 | \$437.34 | \$3.50 | \$837.05 | \$3.62 | \$65.72 | \$3,119.62 |
| NET INCOME | \$ -7,649.42 | \$ -23,187.46 | \$6,064.17 | \$11,498.02 | \$8,358.88 | \$11,930.98 | \$5,862.84 | \$7.05 | \$9,537.22 | \$22,422.28 |